

Knowledge procurement

Public Sector Procurement and Contracting Competency Standards Procurement and Contracting Centre for Education and Research (PACCER)

Level	Job Descriptions	Required Training Course(s)	Course Descriptions
AQF3	<ul style="list-style-type: none"> - Procure goods and services (operational level tasks) 	Introduction to Procurement and Contracting Course	<ul style="list-style-type: none"> - Procurement guidelines, organizational policies and practices within a public sector framework - Conduct market research - Overview on procurement planning for goods or services - Key elements of a commercial strategy - Methods for requesting and receiving offers - Overview on establishment of contractual arrangements; and managing contracts - Record keeping and recording
AQF4	<ul style="list-style-type: none"> - Plan procurement - Request and receive offers - Award contracts - Manage contracts - Dispose of assets 	<p>Specification Writing and Tender Preparation Course (Prerequisite: Completion of "Introduction to Procurement and Contracting" course)</p> <p>Tender Process Course (Prerequisite: Completion of "Introduction to Procurement and Contracting" course)</p>	<ul style="list-style-type: none"> - Interpret procurement requirements - Effective specification writing - Develop a procurement management strategy - Develop and communicate a formal request for tenders to optimize contractual arrangements - Selection of a provider - Negotiation of a contract - Debriefing of unsuccessful bidders - Establish a contract management strategy

Level	Job Descriptions	Required Training Course(s)	Course Descriptions
		Service Contract Management Course (Prerequisite: Completion of "Introduction to Procurement and Contracting" course)	<ul style="list-style-type: none"> - Monitor and maintain the performance of a contractor - Complete contracts - Implement contract review strategy
AQF6	<ul style="list-style-type: none"> - Influence and plan for procurement outcomes - Direct the management of contracts - Divest strategic assets 	Advanced Procurement Planning	<ul style="list-style-type: none"> - Influencing and developing markets - Planning for highly complex, innovative, sophisticated and often long term strategic procurement - Define procurement requirements - Justify procurement expenditure - Determine procurement methodology - Obtain agreement for procurement

Refer : <http://www.paccer.com> and <http://www.pseta.com.au>

Standard Training Course IAPSO

Basic Courses	Course Descriptions	Former Participants
<ul style="list-style-type: none"> · Procurement Policies & Practices in UNDP · Public Procurement · Practical Logistics and Warehousing 	<ul style="list-style-type: none"> - Detailed understanding of UNDP principles, procedures and best practices of international procurement of goods and professional services - Understanding principles in public procurement - Planning and lead procurement operations for projects - Solving contract and procurement related problems - Undertaking more complex procurement and contract requirements - Learning tools to manage suppliers - Getting network with the international community of procurement professionals - Making the critical path analysis of logistics activities - Negotiating with freight forwarders - Introduction to warehouse management 	<p>Procurement Assistants Finance Assistants Admin. Assistants Logistics Assistants Procurement Officers Finance Officers Admin. Officers Logistics Officers</p>
Operational courses		
<p>Contracting of Services and Works</p>	<ul style="list-style-type: none"> - Clear understanding of the professional requirements regarding efficient procurement of Consulting Services and Works - Definition of neutral Terms of Reference - Identification of suitable consultants - Preparation of comprehensive solicitation documents - Evaluation criteria based on value for money considerations - Use of various evaluation concepts 	<p>Procurement Officers Finance Officers Admin. Officers Logistics Officers Project Managers</p>

Basic Courses	Course Descriptions	Former Participants
<p>Legal Implications of Procurement in UNDP</p> <p>Negotiation of Contracts for Goods, Services and Works</p> <p>E-procurement – an Introduction</p>	<ul style="list-style-type: none"> - Negotiation of performance oriented contract terms - Management of the contract changes and possible disputes - Deeper understanding of the legal framework with regard to procurement activity in UNDP - Contracts used by UNDP - Definitions and importance of General Terms and Conditions behind the contracts - Case studies based on actual cases - Preparing a negotiation strategy and a timetable - Identify the counterpart's strength and weaknesses - Establishing a positive listener and behave assertively - An understanding of the difference between traditional procurement and e-procurement - Finding reliable suppliers on the Internet - Running e-tendering and e-auctions - Developing, managing and updating e-catalogues - Knowledge on how to protect the company/organization legally - Knowledge on the legal rights of the company/organization 	
Strategic Courses		
<p>Introduction E-procurement in the Organization</p>	<ul style="list-style-type: none"> - Introduction to decision-makers by using ERP without having to become technical experts - Changes in IT and e-business 	<p>Procurement Managers</p> <p>HR. Managers</p> <p>Admin. Managers</p> <p>Project Managers</p>

Tailor-made Training Courses IAPSO

<ul style="list-style-type: none"> Contracting of Services and Plant Procurement Training Introduction to Procurement Introduction to Procurement Policies and Practices in UNDP Coding Systems Marches Publics Public Procurement

Refer: Procurement Training 2002-2003, IAPSO <http://www.iapso.org>

Course Public Procurement: George Washington University

Law School : Master of Laws (LL.M)	
Government Procurement Areas: <ul style="list-style-type: none"> Government Procurement Law Government Procurement and Environmental Law International and Comparative Law 	
Scope of Curriculum	Courses
Government Procurement Law (http://www.law.gwu.edu/acad/govcon/default.asp)	<ul style="list-style-type: none"> Government Contract Formation of Government Contracts Performance of Government Contracts Government Contracts Cost and Pricing Government Contracts and Environmental Law Seminar Comparative Public Procurement Government Contracts Seminar Graduate Government Contracts Placement

<p>Government Procurement and Environmental Law (http://www.law.gwu.edu/acad/environ.asp)</p>	<ul style="list-style-type: none"> Air Pollution Control Environmental Law Enforcement Water Pollution Control Control of Solid and Hazardous Wastes (RCRA & CERCLA) Formation of Government Contracts Performance of Government Contracts Government Contracts Cost and Pricing or Government Contracts and Environmental Law Seminar
<p>International and Comparative Law (http://www.law.gwu.edu/acad/intl.asp)</p>	<ul style="list-style-type: none"> International Business Transactions International Commercial Law International E-Commerce Seminar International Trade Law Advanced International Trade Law International Trade and Environmental Law International Litigation International Labor Standards and the Global Economy International Organizations Comparative Law Law of the European Union Islamic Law Law of Japan Traditional Jewish Civil Law International Banking International Territorial Disputes and Self-Determination International Arbitration International Negotiations Public International Law Seminar International Business Transactions Seminar International Taxation I, II

School of Business & Public Management : M.P.A. , Ph.D.

(<http://www.gwu.edu/~pad/curric/curric.htm>)

Core Courses:

- Public Administration & Management: Part I
- Research Methods & Applied Statistics
- Federal Policy, Politics & Management
- Public Administration & Management: Part II
- Public Budgeting, Revenue & Expenditure Analysis
- Policy Analysis & Evaluation
- Public Administration & Management: Part III
- Capstone Seminar

Elective Courses (by Fields of concentration):

- Environmental Policy and Ethics
- Business, Economics, and Public Policy
- Organizational Behavior and Development
- Information system Management
- International Business
- Management Decision Making
- Procurement and Contracting
- Health Services Management and Policy
- Women and Public Policy
- National Security Policy
- International Trade Policy
- Telecommunications Management
- Quantitative Research Methods
- Development Administration and Africa
- Accounting for Nonprofit Organizations
- Transportation Policy and Management

Course Public Procurement: University of Nottingham

Public Procurement Research Group, School of Law : LL.M., M.Phil., Ph.D.

(<http://www.nottingham.ac.uk/~llzwww/law/brains/>)

Postgraduate Taught Programme:

- Degree of Master of Laws | LL.M. in International Law
- Degree of Master of Laws | LL.M. in International Commercial Law
- Degree of Doctor of Philosophy | Ph.D.

LL.M. in International Law

Selected courses:

- Public Procurement Law
- Public Procurement in EC and International Trade Law
- International Commercial Arbitration

LL.M. in International Commercial Law

Selected courses:

- Public Procurement Law
- Public Procurement in EC and International Trade Law
- International Commercial Arbitration
- International Banking Regulation
- The World Trading System I, II
- EC Internal Market Law
- EC Competition Law
- Intellectual Copyright Law
- International Trade and the Environment
- Etc.

Refer : http://tdri.or.th/archives/download/abstract/s41_cont.htm

ดร.สมเกียรติ ตั้งกิจวานิชย์

สถาบันวิจัยเพื่อการพัฒนาประเทศไทย (ทีดีอาร์ไอ)